

# CURRICULUM VITAE



## PERSONAL DATA

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Name: Robert Borgmann  
Title: Master of Industrial Engineering and Management (Diplom Wirtschaftsingenieur)  
Date of birth: September 7<sup>th</sup>, 1969  
Place of birth: Freiburg im Breisgau, Germany  
Nationality: Germany  
Family: Life partner with a five-year-old daughter  
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## CONSULTING & COACHING WITH HEART - MY EXPERTISE

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My expertise lies in the sustainable, pragmatic and integrative consulting of humans, entrepreneurs and managers in the areas of:

- ERP- & IT-systems: Implementation of new systems as well as optimisation of existing systems
- Business requirements engineering and creation of specifications
- Business process optimization and integration
- Business Intelligence (BI) / Management Information Systems (MIS) / Data Warehousing
- Supply Chain Management (SCM)
- Master Data Management (MDM)
- Project management
- Mediation and conflict management
- Structuring, visualisation and documentation
- Personal coaching regarding individual life topics
- Help for self-help
- Help for self-love and ownership

## PROFESSIONAL CAREER

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Since 11/2014	<b>Independent Consultant &amp; Coach with heart</b>	<b>Dresden, Germany</b>
01/2018 - 11/2019	<b>ENWITO GmbH (<a href="http://www.enwito.de">www.enwito.de</a>)</b> <u>Function:</u> Senior ERP-Consultant <u>Tätigkeiten:</u> <ul style="list-style-type: none"><li>• Product independent ERP-Consulting<ul style="list-style-type: none"><li>– Recording of customer expectations and requirements</li><li>– Development and documentation of a solution with value add for the customer</li><li>– Project management to implement the solution</li></ul></li><li>• Project management<ul style="list-style-type: none"><li>– Project lead and assisting at internal and external projects</li><li>– Writing of a project management handbook</li></ul></li><li>• Internal and external business process optimization and documentation to integrate department specific procedures in standardized group processes</li></ul>	<b>Dresden, Germany</b>
09/2016 - 09/2018	<b>Parental leave</b>	<b>Dresden, Germany</b>
04/2016 - 06/2016	<b>Individual Coaching</b> <u>Function:</u> Consultant & Coach <u>Area:</u> Personal development <u>Activity:</u> <ul style="list-style-type: none"><li>• Personal coaching of fellows regarding actual "life issues" via Skype</li></ul>	<b>Dresden, Germany</b>
06/2015 - 01/2016	<b>adidas AG (<a href="http://www.adidas.com">www.adidas.com</a>)</b> <u>Function:</u> Consultant & Coach <u>Industry:</u> Apparel, accessories <u>Project/Activity:</u> <ul style="list-style-type: none"><li>• External project lead „Global Contract Management“ (Systems: „SAP R/3“ (SAP), „Legal Contract Management“ (TQG))</li></ul>	<b>Herzogenaurach, Germany</b>
06/2013 - 01/2014	<b>PM-International AG (<a href="http://www.pm-international.com">www.pm-international.com</a>)</b> <u>Function:</u> Consultant & Coach <u>Industry:</u> Direct marketing company for high-quality food supplements and cosmetics <u>Projects/Activities:</u> <ul style="list-style-type: none"><li>• Business process mapping and optimization</li><li>• Restructuring of item master</li><li>• Management proposal to implement a new/optimised ERP-system</li></ul>	<b>Speyer, Germany</b>
10/2011 - 11/2012	<b>Kaba S.A.S (<a href="http://www.kaba.fr">www.kaba.fr</a>)</b> <u>Function:</u> Consultant & Coach <u>Industry:</u> Manufacturer of access + data systems and key systems <u>Activity:</u> <ul style="list-style-type: none"><li>• Risk assessment to merge two heterogeneous ERP-Systems (MS Navision and self developed ERP system) after merge of two legal entities</li></ul>	<b>Paris, France</b>

- 05/2011 - 12/2012**     **Carl Sauter Pianomanufaktur GmbH & Co KG ([www.sauter-pianos.de](http://www.sauter-pianos.de))  
Spaichingen, DE**
- Function: Consultant & Coach
- Industry: Manufacturer of pianos and grand pianos
- Projects/Activities:
- Implementation of a mobile order entry and information system for sales representatives and connection to the existing ERP system
  - Implementation of an automatic manufacturing cost calculation in existing ERP system based on updated bill of materials and routings
- 05/2011 - 10/2014**     **Independent Consultant & Coach with heart**     **Gaienhofen, Germany**
- 10/2010 - 04/2011**     **Preparation of freelance work**     **Switzerland, Germany**
- 05/2010 - 09/2010**     **Geberit International AG ([www.geberit.com](http://www.geberit.com))**     **Jona, Switzerland**
- Function:
- Product Data Manager
- Projects / Activities:
- Presentation of optimization potential for the creation and maintenance of global product master data with focus on definition, communication and responsibility of the corresponding operative process steps
  - Contact person for China in terms of product master data and labels
  - Knowledge management for product master data
- 04/2009 - 04/2010**     **Stays abroad**     **Spain, New Zealand, South Africa**
- 07/2004 - 03/2009**     **Home Art & Sales Services AG ([www.zepter.com](http://www.zepter.com))**     **Wollerau, Switzerland**
- Function:
- Manager Supply Chain / IT
- Projects / Activities:
- Supply Chain Management/Integration for the following legal entities of Zepter Group
    - Sales companies (Russia, Hungary, Czech Republic, Poland, etc.)
    - Trading company (administration in Switzerland, central warehouse in Italy)
    - Three production companies (two in Switzerland, one in Italy)
    - Internal and external suppliers
  - General responsibility for the ERP system QAD MFG/Pro as well as webshop application connecting trading company with sales companies
  - Head of department Supply Chain / IT
    - Leading of four employees (IT support, business process optimization)
    - Responsible for three companies (trading company, two production companies)
    - ERP hosting of four companies (trading company, three production companies)
  - Implementation of a planning and procurement solution (Oracle Developer Suite) in the biggest sales company Russia (central warehouse Moscow, 10 branches, 200 warehouses)
  - Migration of four productive ERP systems to new hardware
  - Project management

- Integration consulting and support of four ERP systems as well as all interfaced IT systems
  - Guarantee correct data entry in order to handle all operative business processes
  - ERP master data and process optimization
    - Master data optimization: implementation of group wide item classification; adjustment of item-, customer- and supplier master as well as bills of material and routings
    - Business process optimization integrated with finance and accounting
      - Sales: Sales order, order confirmation, pick list, packing list, invoice, transport documents (master bill of lading), customer returns
      - Planning: Demand, supply (production/purchasing), projected stock balance
      - Purchasing: Purchase order proposal, purchase order, purchase receipt, supplier return
      - Manufacturing: Work order proposal, work order work order receipt
  - Support and optimization of interfaces (warehouse management system, webshop, transport tracking system)
- Creation and implementation of Management Information Systems (MIS) as well as periodic provision of diverse information data for below entities
  - Sales company Russia (planning and procurement solution, management reporting)
  - Trading company (planning tools, controlling and budget information, management reporting)
  - Three production companies (planning tools, management reporting)
- Definition and Implementation of MIS Tool “Web Inventory Reports”: Web application to provide key inventory figures of the most important sales companies on a monthly base

**02/2001 - 06/2004**

**SAP (Schweiz) AG ([www.sap.com](http://www.sap.com))**

**Regensdorf, Switzerland**

Function:

- Business Consultant for SCM (modules MM, APO, PP, SD)

Projects / Activities:

- Consulting with focus on integrated business and ERP process optimization
  - ALSTOM Power O&M AG, Baden, Switzerland: Operation and maintenance company for power stations
  - Fritz Meyer Holding AG, Basel, Switzerland: Importer of mineral oil with own network of gas stations in Switzerland
  - Home Art & Sales Services AG (Zepter Group), Wollerau, Switzerland: Service and trading company
- System presentations of integrated SAP business processes for universities
- Software solution testing and validation

**03/2000 - 12/2000**

**Miracle Software GmbH**

**Pliezhausen, Germany**

Function:

- Business Consultant for production planning and control, logistics and distribution for the object oriented ERP software “miracle xrp”

Projects / Activities:

- Kreyenborg GmbH, Münster, Germany: Manufacturer of plastic recycling machines, mechanical engineering industry
- Software testing to improve stability and consistency of “miracle xrp”

01/1998 - 03/2000

JBA Deutschland GmbH

Villingen-Schwenningen, Germany

Function:

- Business Consultant for the modules “Manufacturing” and “Distribution” for the AS400 based ERP software “System 21”

Projects / Activities:

- Kieninger Uhrenfabrik GmbH, Aldingen, Germany: Watch maker, watch making industry
- CHS Electronics Deutschland GmbH, Fürstfeldbruck, Germany: Computer distributor, whole sale industry
- Argus Fluidtechnik GmbH, Ettlingen, Germany : Manufacturer of hose cables, automotive industry
- Autonomous realization of release and year 2000 changes

## **PROFESSIONAL EDUCATION**

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02/2019	PeopleCert: PRINCE2 2017 Foundation Certificate in Project Management, Germany
01/2019	PeopleCert: ITIL Foundation 2011 Certificate in IT Service Management, Germany
03/2014 - 11/2015	Certificate transformation in natura® coaching and vision quest guidance at Ursula & David Seghezzi → <a href="http://www.umainstitut.net">www.umainstitut.net</a> , Germany
01/2008	ZFU: IT Service Management - ITIL processes in practice, Switzerland
07/2007	ZFU: Actual judicial subjects in IT, Switzerland
06/2007	ZFU: IT Manager, Switzerland
02/2005	Personality workshop, Switzerland
08/2003	ZFU: Personality, the basis for successful communication, Switzerland
06/2003	SAP University: ABAB workbench basics
05/2002 - 06/2002	SAP University: Certification Application Consultant ‘mySAP SCM - Demand & Supply Planning’, Advanced Planner and Optimizer (APO), Germany
02/2001 - 03/2001	SAP University: Certification Solution Consultant ‘mySAP Supply Chain Management - Procurement’, Materials Management (MM), Switzerland
03/1999 - 01/2000	Certification CPIM (Certified in Production and Inventory Management) at APICS (The Association for Operations Management, <a href="http://www.apics.org">www.apics.org</a> ), Germany
09/1998	RSB: RPG/400 programming, Germany
07/1998	IBM: AS/400 system basics, Germany
04/1996	VDI: Value analysis, Germany
03/1995	REFA: REFA Administrator, Germany

## DIPLOMA THESIS

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04/1997 - 11/1997      **Siemens AG ([www.siemens.com](http://www.siemens.com))**      **Bruchsal, Germany**

Topic:

- Reorganization of material supply of surface mounted devices with regard to the implementation of SAP R/3

Activity:

- Implementation of KANBAN control loops for local control of production and material flow

## ACADEMIC STUDY

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10/1991 - 11/1997      **Industrial Engineering and Management**      **University Karlsruhe, Germany**

Major fields of studies:

- Industrial production (Among other things production planning and control systems and ERP systems)
- Finance and accounting
- Computer integrated manufacturing and engineering / Computer aided design
- Operations research / Decision support systems
- Computer science / Data base and information systems
- Industrial science

04/1995 - 07/1995: Internship

- Thomson Televisiones de Mexico, S.A. de C.V.      Cd. Juárez, Mexico
- Adjustment of manufacturing equipment with fixed assets accounting

Degree: Master of Industrial Engineering and Management

## EDUCATION

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1980 - 1989	Secondary school (university-entrance diploma)	Villingen, Germany
1976 - 1980	Primary school	Tannheim, Germany

## COMPUTER SCIENCE KNOWLEDGE

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Programming languages: C, Pascal, Modula-2, RPG, ABAB, Progress, VBA  
ERP systems: SAP R/3, QAD MFG/Pro, JBA System 21(AS/400), MS Navision / Axapta  
Data bases: DB2, Oracle, Progress, MS SQL Server, MS Access  
Operating systems: OS/400, Unix/Linux, MS Windows, Mac OS X

## LANGUAGES

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German	Mother tongue
English	Business fluent in written and spoken
French	Basic knowledge in written and spoken

## **HOBBIES**

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Sport:                                   Cycling, running, sailing and skiing

Music:                                   Singing and piano

## **REFERENCES (after consulting)**

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Christoph Severus (Senior Supply Chain Specialist, Switzerland)

Rainer Witt (General Manager, ENWITO GmbH, Germany)

André Reitz (Director Global IT Supplier Management, adidas AG, Germany)

Jean-Daniel Rohmer (CEO, JDR Consulting, France)

Otto Hott (General Manager, Carl Sauter Pianofortemanufaktur GmbH & Co KG, Germany)

Jürgen Lay (Head Group Product Data Management, Geberit International AG, Switzerland)

Jörg Bahnmann (Partner / Head of Service and Logistics, proaxia consulting group ag, Switzerland)